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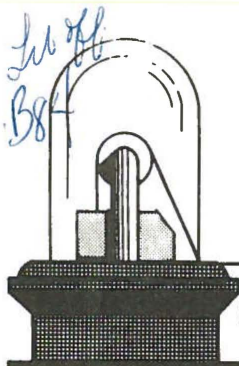
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Naval Postgraduate School

BUSINESS BAROMETER '70

Vol. III, No. 1

OUR NEW DEAN

Dr. Milton Ure Clauser comes to the Naval Postgraduate School from M.I.T. where he was a Professor of Aeronautics and Astronautics, and Director of the Lincoln Laboratory. He received his B.S., M.S., and Ph.D., in Aeronautical Engineering from the California Institute of Technology. Following graduation his thirty-three year career has included positions in industry, government service, and education. His technical expertise and extensive background in government consulting and management makes Dr. Clauser extremely well qualified to assume the position of our new Academic Dean.

MN 4171 (Procurement and Contract Administration)

Procurement and Contract Administration, taught by Prof. Lane, is the study of the various elements of the procurement cycle. In addition military procurement regulations are analyzed to determine their impact on efficient military logistic systems. To expand and update the scope of the course, Professor Lane has scheduled an interesting guest lecture series. The first speaker, Mr. William Colvin, Vice President of Harbridge House Inc., addressed the students on 2 October 1970. The following speakers are tentatively scheduled for the near future:

- 9 Oct. Capt. D. Aitkens, USN
Naval Regional Procurement
Office, Oakland
- 23 Oct. Mr. James Coyle, Prof. of
Law
San Francisco State Univ.
Lockheed Corp.

In view of the large enrollment in MN 4171 the series is primarily restricted to students in the course. However, a small number of seats will be reserved for faculty, staff and other students. Anyone interested in attending the lectures should phone 2041 for reservations.

COMPENSATION/TAX-IN-KIND

One often runs into terms like compensation/tax-in-kind when reading reports concerning the compensation system used in the armed forces.

What is compensation-in-kind? It is, in part, the four cent savings that one receives when he buys gas at the Navy Exchange gas station. It is also the lower food prices found in the commissary. It is a payment-in-kind, rather than in dollars and cents. There are some pitfalls to this type of compensation; not everyone receives the same or equal benefits.

A tax-in-kind is paid by the first term service personnel who receive a wage lower than they could otherwise have received as a civilian. This difference in wages represents a tax that is paid in kind rather than in dollars. This type of tax is not new. Two hundred years ago, sailors that were impressed into service paid this kind of tax. They received a much lower wage than the sailors who volunteered their services. This difference in wages represented a tax paid in kind by the impressed sailors.

It is interesting to note that 200 years later the newly proposed pay structure/military compensation programs of the Hubbell and Gates Commission Reports nearly eliminate payments/taxes-in-kind!

ATTENTION

Personnel who wish to contribute articles of interest for publication in the Business Barometer should contact the below listed Student Mail Code Numbers.

Any other comments and opinions are appreciated, and should be directed to SMC #2401 or #1675
